

THORNE AMBULANCE SERVICE

CUNCIAN GUIDE





Future Team Member,

First and foremost, I would like to thank you for considering Thorne Ambulance Service as your new employer. Since we first began the organization in 2010, we have carefully crafted a team of only the most competent, qualified, and compassionate care providers. As a family owned and operated organization, we believe that our team members are an extension of our family name. Therefore, it is of the utmost importance that the right people don our uniform and provide care to those in need.

With so many employment options within healthcare, we are thankful for those who have chosen to make Thorne Ambulance Service their employer. We value each member of our team and work with every individual to establish and achieve their personal and professional goals. Whether you are just entering the field, or you are a seasoned professional, we will continue to find opportunities to help you grow in your career.

Now, more than ever before, the field of mobile medicine is in need of compassionate clinicians. We welcome you to be a part of the change, focusing on making an impact in the lives of those we are privileged to serve.

Thank you again for your interest in our team. We hope that this brief guide provides you the information and tools necessary to begin your journey at Thorne Ambulance Service. We look forward to speaking with you soon.

Sincerely,

1 Thank

Ryan D. Thorne, NRP Founder & Chief Executive Officer

Our Organization ESTABLISHED IN 2010



ounded in 2010, Thorne Ambulance Service is one of the premier mobile medical providers in South Carolina. As a family owned and operated organization, Thorne's team of compassionate providers seek to add value to the healthcare ecosystem within the communities that they serve. Responding to nearly 28,000 requests for service annually, in addition to hundreds of event standby requests, Thorne's team continues to demonstrate preeminence in mobile medicine.

At the age of 22, Thorne's founder and CEO, Ryan Thorne, had a daring vision to reinvent the private ambulance industry. Serving as a Paramedic, Ryan had a front row seat to the shortcomings and challenges often associated with the ambulance industry, and he aimed to do something about it. Thorne's team has been successful in their pursuits, and more than a decade later, the Thorne team continues to find new and innovative ways to deliver mobile medicine to those who need it most.

Strategic partnerships with reputable healthcare systems is a critical component of the Thorne model and success story. That is why we are proud to partner with hospitals like, Mercy|Bon Secours, HCA, AnMed Health Cannon, Regency Hospital, and Encompass Hospital. In addition to these exceptional organizations, our team works with several skilled nursing facilities, event venues, and other entities to deliver a broad spectrum of care across South Carolina.

THE THORNE DIFFERENCE

Today, many of the larger ambulance providers are run by non-EMS professionals. Individuals with a business background, while successful in their own right, often struggle when working within the highly specialized mobile medical industry. What separates Thorne from most ambulance services is the fact that their founder and CEO is an experienced pre-hospital professional, and maintains certification at the Paramedic level. A CEO who understands the industry, and one who has actively worked in the healthcare industry since age



18, brings a unique and necessary perspective to the ambulance industry.

Where many organizations allow revenue targets to guide their day-to-day activities, Thorne remains focused on their providers and patients. The impact that the Thorne team makes in each individual life served showcases the true value and worth of the services provided. Today, more than ever before, the quality of care being delivered is of the utmost importance. Thorne employs a team of clinicians and support staff who value and demonstrate excellent customer service, while employing leaders who ensure sound clinical guidance, organizational policy, and compliance are maintained at the highest levels.

With so many choices for field providers, there must be a reason that more than 140 individuals have made Thorne Ambulance Service their employer of choice.

THE NUMBERS

Recruiting and retaining the highest caliber of clinicians is an essential ingredient to achieving long-term organizational success. At Thorne, our clinicians add value to our patients, and in return, our organization seeks to add value to those who serve within it.

Compensation, while often a stagnant topic in mobile medicine, is crucial to attracting and retaining top-talent.

Emergency Medical Technician (EMT)

| ZipRecruiter - Emergency Medical Technician | | | | |
|---|---------|------------|----------|--|
| | Hourly | Monthly | Annual | |
| Thorne Ambulance | \$18.00 | \$3,120.39 | \$37,445 | |
| South Carolina | \$12.31 | \$2,134 | \$25,609 | |
| Washington | \$16.64 | \$2,885 | \$34,617 | |

According to <u>ZipRecruiter</u>, Washington represents the highest compensation for Emergency Medical Technicians in the United States (as of 2021). The average hourly rate of a Washington EMT is 35% higher than an EMT in South Carolina.

Thorne Ambulance Service has developed a

new pay scale that has substantially increased hourly wages for all field providers. This new pay rate will rank Thorne Ambulance Service well above the national average for EMT wages.

Paramedic

Thorne's paramedic pay scale is also very competitive, providing a range of \$53k to more than \$70k per year,

depending on years of experience and additional qualifications. Unlike many mobile medical providers, Thorne Ambulance Service provides additional incentives for the following credentials:

- Critical Care/Flight Certified Paramedic
- Certified Medical Transport Executive (CMTE)
- Associate's Degree
- Bachelor's Degree
- Master's Degree







| ZipRecruiter - Paramedic | | | | |
|--------------------------|---------|----------|--|--|
| | Hourly | Annual | | |
| Thorne Ambulance | \$21.50 | \$53,000 | | |
| National Avg. | \$21.00 | \$48,048 | | |

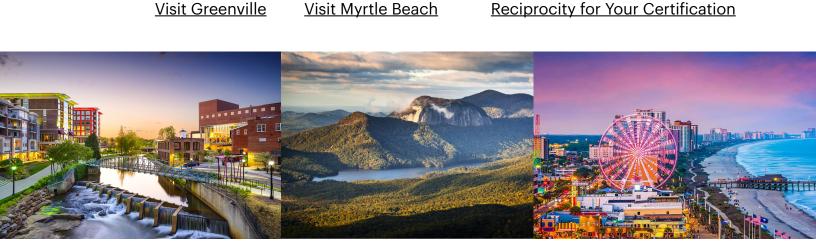
This pay range gives paramedics an opportunity to increase their compensation through years of experience with the organization. Additional compensation increases are available through internal promotional opportunities.

The vision behind this transition in compensation determination, is the ability and opportunity create a career path for all clinical providers at Thorne Ambulance Service.

| Cost of Living Analysis | | | | | |
|-------------------------|-------------------|------------------|--------------|--|--|
| | South Carolina | United States | California | | |
| Overall | 88.5 | 100 | 149.9 | | |
| Grocery | 95.8 | 100 | 105.1 | | |
| Housing | 73.6 | 100 | 239.1 | | |
| Median Home Cost | \$170,100.00 | \$231,200.00 | \$684,800.00 | | |
| Utilities | 103.9 | 100 | 102.4 | | |
| Transportation | 86.8 | 100 | 133.1 | | |
| Miscellaneous | 95.6 | 100 | 103.7 | | |

MAKE THE MOST OF YOUR MOVE

South Carolina is a beautiful place to call home. Whether you enjoy the mountains, lakes, cities, or beaches, South Carolina has something for everyone. If you are considering a move to our great state, we recommend checking out these fantastic resources to help you get started:



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TAKE YOUR NEXT STEP

Follow us on Facebook & LinkedIn

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Check out our Leadership Team

See Current Greenville Career Opportunities

See Current Myrtle Beach Career Opportunities

